

# Simulation Consultant



Based in Glasgow city centre HQ

Competitive salary DOE, plus bonus package

To apply for this role, please send a CV and covering letter to [hireme@SIMUL8.com](mailto:hireme@SIMUL8.com)

Do you enjoy problem solving and like the idea of helping organizations worldwide achieve success? We are looking for a Simulation Consultant to join our skilled team and use our software to make a tangible difference to organizations.

You will be a key player in our team and company, driving growth of our business.

## What will you do?

We want to ensure organisations can successfully use SIMUL8 as part of their everyday decision making. As a Simulation Consultant you will be responsible for ensuring clients receive best-in-class services that will help them to get to this point.

- Apply business modelling and related process improvement skills in consulting projects to help customers make informed decisions using SIMUL8 software. Projects are delivered across different sectors and deliver great value to clients.
- Maintain first class levels of customer service while training clients to use our software by delivering training sessions to small groups or individuals
- Gather insight and feedback from our customers to drive truly customer focused software and support improvements.
- Identify commercial opportunities when working with our customers and work with relevant departments make sales.

## About us

Life at SIMUL8 Corporation is fast paced and invigorating. Although we have long outgrown startup status, we've retained all the benefits and energy of an exciting, entrepreneurial company - making SIMUL8 a unique place to work. Everyone's opinion counts and everyone has the power to drive change. On top of that we get the satisfaction of creating software that makes a real world impact. Simulations built with our software have reduced NHS waiting times, increased the efficiency of car makers in Detroit by 21% and allowed the New Zealand government to rapidly recover from major earthquakes.

## Who are we looking for?

- Over 2 years relevant experience and at least a 2.1 degree in a relevant discipline.
- A proven process thinker.
- Incredible customer focus with a natural desire to help people as quickly and effectively as possible.
- Excellent written, verbal and organisation skills.
- A strong commercial aptitude and effective self starter.
- Good technical ability and experience in using analytical software, ideally SIMUL8.
- Project management skills and ability to handle multiple projects.
- Be as comfortable discussing complex technical details with a room full of engineers as you are briefing an executive audience.
- Willing and able to travel worldwide to deliver services, most trips 1-2 weeks but occasionally longer.

## What we offer you

You'll get all the usual benefits you'd expect from a company: competitive salary, bonus scheme, company pension, 33 holidays a year (increasing with service), childcare voucher scheme and opportunities to develop your career. We also go beyond that and strive to make work a pleasure. At SIMUL8 Corporation you'll also get:

- Lunchtime yoga
- Free fruit and snacks
- Company social afternoons
- Fun work environment - including a pool table!
- Autonomy in your work & flexible working hours
- Commitment to your personal training and development, both technical and soft skills
- Opportunities for worldwide travel

**To apply, please send a CV and covering letter to [hireme@SIMUL8.com](mailto:hireme@SIMUL8.com)**